

June 13, 2017

Mr. Robert McEllrath
President
International Longshore and Warehouse Union
1188 Franklin Street, 4th Floor
San Francisco, CA 94109

Mr. James McKenna
Chairman and CEO
Pacific Maritime Association
555 Market Street, Third Floor
San Francisco, CA 94105

Dear Mr. McEllrath and Mr. McKenna:

The undersigned organizations representing manufacturers, farmers and agribusinesses, wholesalers, retailers, importers, exporters, distributors, transportation and logistics providers, and other supply chain stakeholders are writing to applaud the International Longshore and Warehouse Union (ILWU) and Pacific Maritime Association (PMA) for agreeing to early discussions on a contract extension. We are especially pleased that early discussions have resulted in a three-year contract extension offer, and we hope ILWU members will give the proposed offer their support when they consider it later this summer.

Agreeing to early contract discussions was clearly a difficult and unprecedented step. However, we believe it is a step that should serve as a model for future negotiations. Uncertainty and supply chain disruptions have caused great economic harm in the past. We strongly believe that early and continuous dialog can strengthen the U.S. economy and the competitive position of West Coast international gateways.

More important, an early contract extension will provide the stability and predictability needed to enhance U.S. global competitiveness, and will benefit many U.S. stakeholders including labor, terminal operators, cargo owners, transportation providers, and many U.S. workers and consumers.

Sincerely,

Agricultural Retailers Association
Agriculture and Commodities Transportation
Coalition (AgTC)
Airforwarders Association
Alliance of Automobile Manufacturers
Almond Alliance of California
American Apparel & Footwear Association
American Cotton Shippers Association
American Chemistry Council
American Forest and Paper Association
American Feed Industry Association
American Frozen Food Institute
American Home Furnishings Alliance
American Import Shippers Association
American Potato Trade Alliance
American Pyrotechnics Association
American Trucking Associations
Association of Food Industries

Auto Care Association
California Apple Commission
California Blueberry Association
California Blueberry Commission
California Business Properties Association
California Farm Bureau Federation
California League of Food Processors
California Retailers Association
California Trucking Association
California Trucking Association Intermodal
Conference
California Walnut Commission
CAWA- Representing the Automotive Parts
Industry
Coalition of New England Companies for
Trade (CONNECT)
Columbia River Customs Brokers and
Forwarders Association

Consumer Technology Association
 Corn Refiners Association
 Customs Brokers and Forwarders Association
 of Northern California
 Customs Brokers and International Freight
 Forwarders Association of Washington
 State
 Distilled Spirits Council of the United States,
 Inc.
 Fashion Accessories Shippers Association
 (FASA)
 Footwear Distributors & Retailers of America
 (FDRA)
 Foreign Trade Association
 Furniture Shippers Association
 Gemini Shippers Association
 Global Cold Chain Alliance
 Green Coffee Association
 Grocery Manufacturers Association
 Harbor Association of Industry & Commerce
 (HAIC)
 Harbor Trucking Association
 Hardwood Federation
 Hop Growers of America
 Hop Growers of Washington
 Idaho Potato Commission
 Institute of Scrap Recycling Industries, Inc.
 Intermodal Motor Carriers Conference
 International Association of Refrigerated
 Warehouses
 International Refrigerated Transportation
 Association
 International Warehouse and Logistics
 Association
 International Wood Products Association
 Los Angeles Customs Brokers and Freight
 Forwarders Association
 Meat Import Council of America
 Midwest Shippers Association
 Motor and Equipment Manufacturers
 Association
 Motorcycle Industry Council
 National Association of Beverage Importers
 National Association of Chemical Distributors
 National Association of Egg Farmers
 North American Millers' Association
 National Chicken Council
 National Cotton Council
 National Council of Farmer Cooperatives
 National Customs Brokers and Forwarders
 Association of America (NCBFAA)
 National Fisheries Institute
 National Grain and Feed Association
 National Industrial Transportation League
 National Oilseed Processors Association
 National Onion Association
 National Pork Producers Council
 National Potato Council
 National Renderers Association
 National Retail Federation
 National Shippers Strategic Transportation
 Council (NASSTRAC)
 National Turkey Federation
 National Waste & Recycling Association
 Naturipe Farms
 New Jersey Motor Truck Association
 New York/New Jersey Foreign Freight
 Forwarders and Brokers Association
 North American Blueberry Council
 North American Export Grain Association
 North American Meat Institute
 Northwest Horticultural Council
 Oregon Dairy Farmers Association
 Outdoor Industry Association
 Pacific Coast Council of Customs Brokers &
 Freight Forwarders
 Promotional Products Association
 International (PPAI)
 Retail Industry Leaders Association
 San Diego Customs Brokers Association
 Specialized Furniture Carriers
 Sports and Fitness Industry Association
 Tea Association of the U.S.A., Inc.
 The National Association of Egg Farmers
 The Toy Association
 Transportation Intermediaries Association
 Travel Goods Association (TGA)
 U.S. Apple Association
 U.S. Chamber of Commerce
 U.S. Fashion Industry Association
 U.S. Grains Council
 U.S. Hide, Skin and Leather Association
 U.S. Meat Export Federation
 United Fresh Produce Association
 United States Council for International
 Business (USCIB)
 Washington Association of Wheat Growers
 Washington Blueberry Commission

Washington Grain Commission
Washington Farm Bureau
Washington State Hay Growers Association
Washington State Potato Commission
Washington Retail Association

Washington State Tree Fruit Association
Washington Trucking Associations
Western Growers
Wine & Spirits Wholesalers of America