

Code III: Carrier Selection

Going Beyond Carrier Selection: Receiving Deliveries



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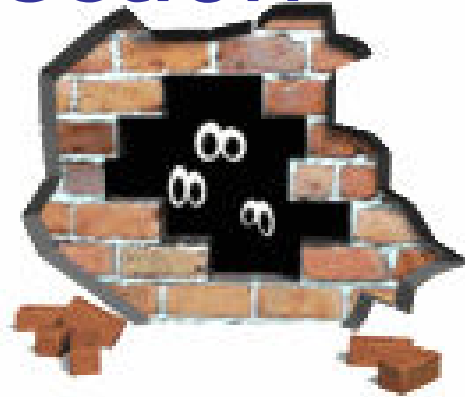
Going Beyond Carrier Selection

Agenda

1. RD Code III Specifications
 - A. Relating to Product Stewardship (Code IX)
2. Reasons to “Know your Carrier”
 - A. Regulatory and Liability
 - B. Economics
3. Common Pitfalls and Shortcomings
4. Case studies

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- 3A: A process for selecting carriers to Transport chemicals that includes carrier safety and fitness, security, and regulatory compliance, including ongoing performance review
- 3B: A process for private fleet in the transport of chemicals that includes safety and fitness, security, and regulatory compliance, including ongoing performance review.



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- Generally a Qualifying exercise
 - Baseline
- Why stop there!
 - Much more that can be evaluated
 - Much more that could be measured



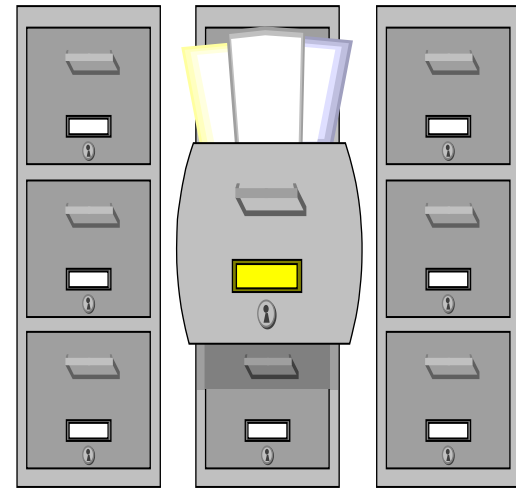
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- Carrier Performance evaluated when product arrives
 - Your Site
 - Your Customer
- Internal Audit Component (Code X)
 - Positive and negative
 - Preventative Action (Code XI)



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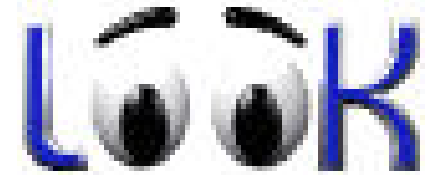
- Driver Feedback
 - Drivers are extension of the operation
 - Valuable Information
 - What if they audited you?
 - They are an “interested party”
 - Code I
- What to do with the information
 - Findings





Code III: Carrier Selection

- Reasons to “Go Beyond”
 - Continual Improvement
 - It is a tool
 - The “Real Story”
 - At your site
 - At your customer



LOOK

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■ Challenges

- Driver / Carrier may not want to participate
- Information may be incorrect
- Morale
- Babysitting and Big Brother Syndrome

■ Liability

- Information may prevent issue
- Information may be deemed derogatory
 - Tattle Tale





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- Case Study
 - Driver / Carrier Partnership after same goal
- Case Study
 - Information used incorrectly





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- How may the driver or carrier help
- You may not see “Going Beyond” results
 - Stewardship is a long term venture
 - Measure what is important





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- Can you afford not to “Go Beyond”
 - Prevention
 - Customer Service
 - Additional burden on RD coordinator
 - What if you don’t “Go Beyond”





Questions?????

